

Optimizing Defense ERP Systems with Cost-effective SAP Resources for a Leading GSI



01. OVERVIEW

The United States Army's Communications Electronics Command (CECOM) embarked on a **massive transformation project to consolidate multiple ERP systems into a single unified model**. This initiative aimed to enhance operational efficiency, improve readiness, and significantly reduce costs. Partnering with SkillStorm, one of the largest GSIs leveraged our ability to deliver certified SAP resources to address unique challenges in managing and optimizing defense ERP systems.

Through this collaboration, SkillStorm deployed 90 elite SAP resources at competitive rates, achieving remarkable results that exceeded expectations in cost efficiency, expertise, scalability, and performance.

90

SAP technologists deployed

20%

hard cost savings

99%

retention rate

Active secret clearances

screened for secure and regulated client environments

02. THE CHALLENGE

Before the optimization, the GSI and Army contract faced a range of challenges, including:

- 01 **High Operational Costs:** Managing multiple ERP systems incurred significant costs, diverting resources from other critical priorities.
- 02 **Lack of Real-Time Insights:** Data silos across various ERP systems limited the ability to access and analyze real-time information for decision-making
- 03 **Limited Scalability:** The lack of a unified system hindered scalability, making it difficult to adapt to evolving defense needs.
- 04 **Challenges in Workforce Availability:** Meeting exact LCAT requirements with skilled and cleared SAP technologists was difficult and often time-consuming

FROM

Multiple ERP systems, siloed data

High operational costs, limited scalability, no real-time insight.



TO

A single unified ERP model

Cleared SAP expertise on site, at competitive rates, from day one.

03. OUR SOLUTION

SkillStorm delivered a powerful solution centered around deploying a team of **90 highly skilled SAP technologists** with deep expertise and **active secret clearances**. These resources matched the government's exact LCAT requirements and were strategically positioned at critical locations in Aberdeen, MD, Kingstowne, VA, and San Antonio, TX.

Additionally, these developers were equipped to pivot into emerging technologies at a rapid pace, ensuring uninterrupted contributions as project requirements evolved.

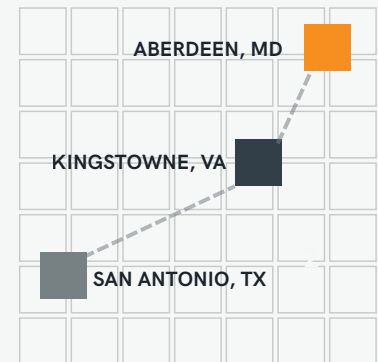
Core SAP Expertise

ABAP Developers Basis
Administrators
BI/BW Specialists
Functional SAP Consultants

Tech Capabilities

JAVA · OOP · React
Data Modeling · Data Monitoring
Data Security · Reporting System
Variables Analysis & Debugging · & More!

DEPLOYMENT FOOTPRINT



Resources **strategically positioned at critical locations**, with all 90 leveraging their expertise from day one.

04. KEY RESULTS

SkillStorm optimized defense ERP systems for the Army by providing expert SAP resources, improving cost efficiency, and ensuring consistent support for critical operations. Through innovation and expert consultancy, SkillStorm exceeded objectives, **transforming complex ERP systems into high-performing tools for modern enterprise needs**.

- 01 90 SAP Technologists Deployed.** A scalable team built to exact LCAT requirements, with all resources leveraging their expertise from day one.
- 02 20% Cost Savings.** By deploying highly efficient SAP developers at competitive rates, the program achieved 20% hard cost savings. Notably, our client incurred no up-front costs while ensuring that the deployed experts drove margin boosts and increased billable hours.
- 03 99% Retention Rate.** High retention translated into consistent delivery, minimized disruptions, and maintained project momentum.
- 04 Technical Excellence.** With advanced technical skills and expertise, our resources delivered innovation and industry best practices. Results included streamlined tools, consistent user support, and alignment with the SAFe Agile Delivery Method
- 05 Uninterrupted Sustainment Operations.** Our purpose-built SAP teams delivered seamless and high-quality support to ongoing ERP operations, eliminating downtime and ensuring mission-critical systems remained functional at all times

NO UP-FRONT COST

Margin boosts and increased billable hours

Our client incurred no up-front costs while the deployed experts drove margin and billable hours.

05. CERTIFICATIONS

SAP Certified

Certified SAP resources delivered against exact LCAT requirements.

Active Secret Clearance

Cleared technologists eligible for secure defense environments.

SAFe Agile

Delivery aligned with the SAFe Agile Delivery Method

Emerging Technologies

Developers equipped to pivot into emerging technologies at a rapid pace.



Talk to us about cleared, certified SAP capacity for your program

<https://skillstorm.com/>